

UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

06 PROGRESSIVE NORTHERN INSURANCE ) CASE NO. C04-1308-MAT  
07 COMPANY, as Assignee and Subrogee for )  
08 George Lassanske, )  
09 Plaintiff, )  
10 v. ) ORDER RE: DISPOSITIVE MOTIONS  
11 FLEETWOOD ENTERPRISES, INC., et al., )  
12 Defendants. )  
13 \_\_\_\_\_ )

## INTRODUCTION AND BACKGROUND

14 This matter concerns property damage sustained to a motor home owned by George and  
15 Arlene Lassanske and insured by plaintiff Progressive Northern Insurance Company. Plaintiff's  
16 third amended complaint (Dkt. 24) raises negligence, breach of express and implied warranties,  
17 strict liability, and breach of contract claims against the following defendants: (1) Fleetwood  
18 Enterprises, Inc. and Fleetwood Motor Homes of Indiana, Inc. (collectively "Fleetwood") –  
19 manufacturer/seller of the Fleetwood motor home purchased by the Lassanskies; (2) Spartan  
20 Motors, Inc. and Spartan Motors Chassis, Inc. (collectively "Spartan") – manufacturer of chassis  
21 and component parts of the motor home; (3) Cummins Engine, Co., Inc. ("Cummins") –  
22 manufacturer of engine incorporated into the chassis of the motor home; (4) Cummins Great

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01 Lakes, Inc. (“Great Lakes”) – distributor of Cummins’ products in Wisconsin and Upper Michigan  
02 which performed repairs on the motor home pursuant to a Cummins’ recall relating to an air  
03 compressor defect in the motor home; and (5) Cummins NPower, LLC (“NPower”) – entity which  
04 Cummins maintains purchased the assets of Great Lakes after that entity ceased doing business  
05 under that name on March 31, 2002 and that plaintiff asserts is the successor of Great Lakes  
06 following a merger of the two entities.

07 On May 19, 2001, Cummins sent Mr. Lassanske a recall letter urging him to contact his  
08 nearest “Cummins Distributor” to arrange for repairs relating to an air compressor defect in the  
09 motor home. (Dkt. 47, Ex. D.) In response to that letter, Mr. Lassanske took his motor home  
10 to Great Lakes, in Wisconsin. Great Lakes performed the necessary repairs to the motor home  
11 pursuant to Mr. Lassanske’s warranty on June 29, 2001. (Dkt. 35, Ex. A.) Additionally, NPower  
12 later performed engine work on the motor home in Wisconsin on May 10 and May 16, 2002. *Id.*  
13 The motor home caught fire and sustained damage while being driven in Washington State on May  
14 30, 2002.

15 The Court must now consider four pending dispositive motions in this case: (1)  
16 Fleetwood’s Motion for Summary Judgment (Dkt. 75); (2) Great Lakes/NPower’s Motion to  
17 Dismiss for Lack of General Personal Jurisdiction (Dkt. 88); (3) Cummins’ Motion for Summary  
18 Judgment (Dkt. 89); and (4) Plaintiff’s Motion for Summary Judgment (Dkt. 82).<sup>1</sup> Having  
19 considered pleadings filed in support of and in opposition to the motions, along with the remainder  
20 of the record, and, being fully advised, the Court finds and concludes as follows:

21 \_\_\_\_\_  
22 <sup>1</sup> As indicated below, Spartan seeks to join the summary judgment motions filed by  
Fleetwood and Cummins. (Dkts. 94 & 98.)

## DISCUSSION

A. Fleetwood's Motion for Summary Judgment

Summary judgment is appropriate when “the pleadings, depositions, answers to interrogatories, and admissions on file, together with the affidavits, if any, show that there is no genuine issue as to any material fact and that the moving party is entitled to a judgment as a matter of law.” Fed. R. Civ. P. 56(c); *Celotex Corp. v. Catrett*, 477 U.S. 317, 322 (1986). The moving party is entitled to judgment as a matter of law when the nonmoving party fails to make a sufficient showing on an essential element of his case with respect to which he has the burden of proof. *Celotex*, 477 U.S. at 322-23. “[A] party opposing a properly supported motion for summary judgment may not rest upon mere allegation or denials of his pleading, but must set forth specific facts showing that there is a genuine issue for trial.” *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 256 (1986) (citing Fed. R. Civ. P. 56(e)).

Fleetwood explains that plaintiff's expert in this case, Michael Schoenecker, determined that the fire in the motor home started because a positive cable coming from the battery shut off switch and the grounding cable from the starter motor were routed too close together. (Dkt. 72, Ex. 1.) Fleetwood notes that the Cummins engine installed in the motor home was supplied to it as an integrated part of the chassis manufactured by Spartan. It asserts its only involvement with the chassis is to take the ends of the wires that lead from the chassis and attach the wires and the chassis to the body of the motor home, but that, in so doing, Fleetwood does not move the positive cable coming from the battery shut off switch or the grounding cable from the starter motor, both of which are installed at the Spartan factory. (Dkt. 71, ¶¶ 5-9) (stating that such wires are clamped in place by Spartan.)) Fleetwood further notes that, according to Spartan's expert,

01 Allen K. Brethorst, the wires causing the fire in this motor home had to have been rerouted in  
02 order to perform the recall repair on the engine compressor. (Dkt. 72, Ex. 3.) *But see* Dkt. 85,  
03 Ex. F5 at 26-27 (Cummins' expert, Michael Linscott, disagrees with Spartan's expert, and opines  
04 that the relevant wires were located in place during the assembly of the chassis and that the  
05 abrasion took place over the life of the unit.))

06 1. Product Manufacturer Claim:

07 Fleetwood first argues its entitlement to dismissal in that it is not a "manufacturer" of a  
08 "relevant product" as those terms are defined in the Washington Products Liability Act ("WPLA"),  
09 RCW 7.72 *et seq.* Pursuant to the WPLA:

10 "Manufacturer" includes a product seller who designs, produces, makes, fabricates,  
11 constructs, or remanufactures the relevant product or component part of a product  
before its sale to a user or consumer. The term also includes a product seller or entity  
12 not otherwise a manufacturer that holds itself out as a manufacturer.

13 A product seller acting primarily as a wholesaler, distributor, or retailer of a product  
14 may be a "manufacturer": but only to the extent that it designs, produces, makes,  
15 fabricates, constructs, or remanufactures the product for its sale. A product seller who  
16 performs minor assembly of a product in accordance with the instructions of the  
manufacturer shall not be deemed a manufacturer. A product seller that did not  
participate in the design of a product and that constructed the product in accordance  
with the design specifications of the claimant or another product seller shall not be  
deemed a manufacturer for the purposes of RCW 7.72.030(1)(a).

17 RCW 7.72.010 (2). The relevant product "is that product or its component part or parts, which  
18 gave rise to the product liability claim." RCW 7.72.010 (3).

19 Fleetwood asserts that the relevant products in this case are the two wires on the chassis  
20 that rubbed together to create the short causing the fire. They further assert that those wires are  
21 not modified after leaving Spartan's facility and that there is no evidence the portion of the motor  
22 home manufactured by Fleetwood caused or contributed to the fire. They cite *Parkins v. Van*

01 *Doren Sales, Inc.*, 45 Wn. App. 19, 24-25, 724 P.2d 389 (1986), as supporting that, where a  
02 component of a final product can be identified as the cause of the injury, the component, rather  
03 than the product as a whole, is the relevant product: “If we consider the entire assembly as a unit  
04 and inquire whether there was liability as a component manufacturer or supplier, the ‘relevant  
05 product’ is the component if the component gave rise to the product liability claim.” The court  
06 in that case held: “Because Ms. Parkins was injured by machinery purchased from Van Doren, as  
07 opposed to other equipment which made up the pear processing unit, those parts constitute  
08 ‘relevant’ products for the purposes of the act.” *Id.* at 25. Fleetwood avers that, because it did  
09 not manufacture the relevant product, it is entitled to dismissal of all claims against it based on its  
10 alleged role as a manufacturer.

11 Plaintiff responds that Fleetwood was the primary manufacturer of the motor home,  
12 including all of its component parts. It asserts that Fleetwood’s argument renders the term  
13 “relevant product” in the WPLA meaningless because, according to that argument, only  
14 component parts of products which malfunction could be deemed relevant products within the  
15 ambit of the WPLA. Plaintiff distinguishes *Parkins* as providing a method to determine whether  
16 liability exists against any component manufacturer when the product as a whole causes injury;  
17 that is, it should be used to determine whether component manufacturers of the Fleetwood motor  
18 home should share liability, but is irrelevant as to whether Fleetwood itself is liable.

19 Plaintiff also argues that Fleetwood held itself out to the public as a manufacturer, noting  
20 marketing materials and the “Fleetwood” logo on the back of the motor home. *See* RCW 7.72.01  
21 (2) (“The term also includes a product seller or entity not otherwise a manufacturer that holds  
22 itself out as a manufacturer.”) It asserts that, without the provision pertaining to entities holding

01 themselves out to the public as manufacturers, for example, Ford Motor Company could successfully  
02 argue that it is not liable as a manufacturer for a fire in a Mustang because it did not actually  
03 produce the Delco spark plug that malfunctioned and caused the fire destroying the automobile.

04 Finally, plaintiff asserts that the question of whether Fleetwood performed only “minor  
05 assembly” is a finding properly reserved for resolution by the jury. *See* RCW 7.72.01 (s) (“A  
06 product seller who performs minor assembly of a product in accordance with the instructions of  
07 the manufacturer shall not be deemed a manufacturer.”) Plaintiff adds that, given that the engine  
08 is a major component of the motor home, its incorporation into the motor home could hardly be  
09 called minor. Plaintiff also notes that Fleetwood designed the motor home, meaning it necessarily  
10 had to design the motor home to incorporate installation of the chassis and engine.

11 In its reply, Fleetwood asserts that the Washington Legislature intended the WPLA to  
12 place liability only on those entities that actively caused injury; that is, on those manufacturers who  
13 had a role in the formation of the defective part. It avers that the WPLA definition of relevant  
14 product allows for liability to be placed on either the manufacturer of the whole product,  
15 component parts, or both, depending on which of those entities was actively involved in the design  
16 or construction of the product that caused the injury. Fleetwood avers that, otherwise, the statute  
17 would read: “product *and* its components that give rise to the claim.” RCW 7.72.010 (2)  
18 (emphasis added). It argues that, where a specific component can be identified as the sole cause  
19 of the injury and there is no evidence that the manufacturer of the end product altered that  
20 component or contributed to the injury in any way, that manufacturer is entitled to dismissal.  
21 Fleetwood also notes that the three experts designated by plaintiff in this case opined that they had  
22 no opinions or evidence that Fleetwood acted or failed to act in a manner that caused or

01 contributed to the fire.

02 As noted by plaintiff, *Parkins* did not involve a determination as to whether *either* a  
03 component part manufacturer *or* the overall manufacturer of a product was liable; the plaintiff in  
04 that case sued only the manufacturer of the component part. However, *Parkins* nonetheless  
05 supports the conclusion that where a particular component can be identified as giving rise to the  
06 claim, that component, rather than the end product as a whole, may be considered the relevant  
07 product. *See* 45 Wn. App. at 19, 24-25 (“If we consider the entire assembly as a unit and inquire  
08 whether there was liability as a component manufacturer or supplier, the ‘relevant product’ is the  
09 component if the component gave rise to the product liability claim.”; “Because Ms. Parkins was  
10 injured by machinery purchased from Van Doren, as opposed to other equipment which made up  
11 the pear processing unit, those parts constitute ‘relevant’ products for the purposes of the act.”  
12 45 Wn. App. 19, 24-25. *Accord Sepulveda-Esquivel v. Central Machine Works, Inc.*, 120 Wn.  
13 App. 12, 18-19, 84 P.3d 895 (2004) (citing *Parkins* for the same principles). Plaintiff’s argument,  
14 in contrast, reads out the disjunctive aspect of the definition of relevant product: “that product *or*  
15 its component part or parts, which gave rise to the product liability claim.” RCW 7.72.010 (3)  
16 (emphasis added). *See also Cadwell Indus’s, Inc. v. Chenbro America, Inc.* , 119 F. Supp. 2d  
17 1110, 1114 (E.D. Wash. 2000) (“The WPLA defines the ‘relevant product’ as that product or  
18 component which gave rise to the product liability claim.”) (emphasis removed from original).

19 Significantly, plaintiff presents no evidence showing that the overall motor home, as  
20 opposed to the chassis, engine, and/or the relevant wires, gave rise to any damage. (*See generally*  
21 Dkt. 85 (declaration of plaintiff’s expert.)) Plaintiff, therefore, fails to establish that Fleetwood is  
22 properly considered a manufacturer of the relevant product(s) in this case.

01       The next question is whether Fleetwood could be deemed “a product seller or entity not  
02 otherwise a manufacturer that holds itself out as a manufacturer.” RCW 7.72.010(2). Clearly,  
03 Fleetwood holds itself out as the manufacturer of the motor home as a whole. However, there is  
04 no evidence Fleetwood holds itself out as the manufacturer of the chassis, engine, and/or the  
05 relevant wires. Accordingly, plaintiff also fails to establish that Fleetwood held itself out as the  
06 manufacturer of the relevant product(s) in this case.

07       Finally, there remains the question of whether Fleetwood performed only “minor assembly  
08 of a product in accordance with the instructions of the manufacturer[,]” and, therefore, should  
09 “not be deemed a manufacturer.” RCW 7.72.010 (2). Fleetwood incorporated the chassis into the  
10 motor home. As explained by its expert, Doug Hass:

11       These wires to the starter and the surrounding wires (meaning secured to the frame  
12 in the same local area) are originally selected, designed, engineered, fabricated per  
13 Spartan specifications and installed by Spartan Motors of Charlotte, Michigan. . .  
14 Fleetwood does not alter the referenced wires at all (meaning re-route, ‘tap into’, cut,  
15 splice, disconnect and reattach or change location) for any purpose. During this time  
16 period the motor home was manufactured Fleetwood would have purchased the  
17 completed and fully functional chassis directly from Spartan Motors. A completed  
18 assembly and fully operational is defined as a chassis that is able to be started and  
19 driven as it is received. Fleetwood would have ‘tapped into’ the electrical system at  
20 predetermined locations with specific and dedicated connectors per design  
requirements while following the ‘Spartan Body Builders Handbook.’ . . . As part of  
the final assembly Fleetwood builds the ‘box’ on top of the chassis and it becomes a  
completed motor home.

21       (Dkt. 33, Ex. A.) Also, plaintiff’s expert states: “My investigation in this case revealed that the  
22 positive battery cable and the ground cable were installed on the vehicle as part of the chassis  
manufacture by Spartan Chassis, Inc.” (Dkt. 85 at 8.)

23       Given the above, it is not at all clear, as argued by plaintiff, that this minor assembly issue  
24 raises a question of fact. *Cf. Almquist v. Finley School District No. 53*, 114 Wn. App. 395, 404,

01 57 P.3d 1191 (2002) (rejecting argument that whether a school district which used tainted beef  
02 to make tacos was a manufacturer was a question of fact, given that the material facts – that the  
03 district stored, thawed, cooked, drained, rinsed, seasoned, and mixed the frozen beef to make  
04 tacos – were not disputed, and constituted producing, making, fabricating, and constructing under  
05 the definition of a manufacturer of a relevant product). Instead, the facts show that, if anything,  
06 Fleetwood's involvement with the relevant product(s) in this case involved nothing more than  
07 minor assembly, thereby excluding them from the definition of a manufacturer of the relevant  
08 product under the WPLA.

09 2. Product Seller Claim:

10 Pursuant to the WPLA:

11 (1) Except as provided in subsection (2) of this section, a product seller other  
12 than a manufacturer is liable to the claimant only if the claimant's harm was  
proximately caused by:

13 (a) The negligence of such product seller; or

14 (b) Breach of an express warranty made by such product seller; or

15 (c) The intentional misrepresentation of facts about the product by such  
16 product seller or the intentional concealment of information about the product  
by such product seller.

17 (2) A product seller, other than a manufacturer, shall have the liability of a  
18 manufacturer to the claimant if:

19 (a) No solvent manufacturer who would be liable to the claimant is subject  
20 to service of process under the laws of the claimant's domicile or the state of  
Washington; or

21 (b) The court determines that it is highly probable that the claimant would be  
unable to enforce a judgment against any manufacturer; or

22 (c) The product seller is a controlled subsidiary of a manufacturer, or the

01 manufacturer is a controlled subsidiary of the product seller; or

02 (d) The product seller provided the plans or specifications for the manufacture  
03 or preparation of the product and such plans or specifications were a  
03 proximate cause of the defect in the product; or

04 (e) The product was marketed under a trade name or brand name of the  
04 product seller.

05  
06 RCW 7.72.040.

07 Fleetwood avers the absence of any of the above-described conditions to create potential  
08 liability on its part. It asserts a lack of any evidence of negligence and that none of the expert  
09 witnesses have suggested that the cause of the fire was linked to any of its actions.

10 Plaintiff counters that subsections (2)(a) and (2)(e) of RCW 7.72.040 apply in this case to  
11 hold Fleetwood liable as a product seller. With respect to the latter, plaintiff notes that the  
12 product was clearly marketed under Fleetwood's brand name, as the "Fleetwood American  
13 Eagle." With respect to the former, plaintiff asserts that, because Great Lakes is no longer in  
14 business, there are substantial grounds to hold Fleetwood liable as a product seller.

15 First, plaintiff's solvency argument lacks merit in that there are other solvent manufacturers  
16 who could be held accountable, including Spartan and Cummins. Second, because plaintiff's  
17 trade/brand name argument is contingent on a determination that the motor home itself is the  
18 "relevant product," and because the Court does not find as such, subsection (2)(e) of RCW  
19 7.72.040 also does not apply. Thus, the Court concludes that Fleetwood is not properly  
20 considered liable as a product seller under the WPLA.<sup>2</sup>

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21  
22 <sup>2</sup> Fleetwood also argues it is not liable as a manufacturer for damages caused as a result  
of the recall repair, which occurred after the motor home left Fleetwood's control. *See Padron*

01       3.     Defect at Time of Manufacture:02       Plaintiff additionally argues Fleetwood's liability based on a defect existing at the time of  
03 manufacture, quoting the WPLA:04       A product manufacturer is subject to strict liability to a claimant if the claimant's harm  
05 was proximately caused by the fact that the product was not reasonably safe in  
06 construction or not reasonably safe because it did not conform to the manufacturer's  
07 express warranty or to the implied warranties under Title 62A RCW. . . . A product  
08 is not reasonably safe in construction if, *when the product left the control of the  
manufacturer*, the product deviated in some material way from the design  
specifications or performance standards of the manufacturer, or deviated in some  
material way from otherwise identical units of the same product line.09 RCW 7.72.030(2)(a) (emphasis added). Plaintiff asserts that it is undisputed that the motor home  
10 was defective at the time it left Fleetwood, as evidenced by the recall. Plaintiff states that this  
11 defect affected the driver's ability to steer, thus rendering the motor home not reasonably safe.  
12 Plaintiff argues that, but for the defect, the recall would not have been issued, and the related work  
13 would not have been performed.14       Fleetwood responds that the defect in the Cummins engine is irrelevant because it did not  
15 proximately cause the fire. It asserts that that defect was the potential for the failure of the  
16 compressor that could lead to loss of power steering – which was not the proximate cause of  
17 damage in this case. RCW 7.72.030(1) (“A product manufacturer is subject to liability to a  
1819       v. Goodyear Tire & Rubber Co., 34 Wn. App. 473, 476 (1983) (a “plaintiff may be barred from  
20 recovery if the product underwent a substantial change in its condition after leaving the  
21 manufacturer.”) However, given the determination that Fleetwood is not properly characterized  
22 as either a manufacturer or seller of the relevant product under the WPLA, the Court need not  
address this argument. Moreover, as discussed below, causation in this case presents an issue of  
material fact. For this reason, Spartan's attempt to join in Fleetwood's motion based on the theory  
of subsequent modification of the wire must also be denied.

01 claimant if the claimant's harm was proximately caused by the negligence of the manufacturer in  
02 that the product was not reasonably safe as designed or not reasonably safe because adequate  
03 warnings or instructions were not provided.") Fleetwood notes that proximate cause requires both  
04 cause in fact and proximity between the negligent act and injury. *Mehrer v. Easterling*, 71 Wn.2d  
05 104, 108, 426 P.2d 843 (1967). Noting expert opinions that it is likely the wires were moved  
06 during the recall work, Fleetwood asserts that Cummins' negligence is an independent intervening  
07 cause and the proximate cause of the fire.

08 Plaintiff does not present any evidence that the recall-related defect proximately caused  
09 the fire. Also, this argument ultimately rests on the assumption that the wires were re-routed  
10 during the repair necessitated by the recall, and that this re-routing caused the fire. However, as  
11 discussed below, this issue raises a question of material fact. *See Almquist*, 114 Wn. App. at 406  
12 (proximate cause is generally a question of fact for the jury; in particular, "[c]ause in fact requires  
13 a direct unbroken sequence between some act and the complained of event[]]" and is "generally  
14 a question for the jury.") Accordingly, the Court rejects plaintiff's argument that Fleetwood is  
15 liable based on a defect at the time of the manufacture of the motor home.

16 B. Great Lakes/NPower's Motion to Dismiss for Lack of General Personal Jurisdiction

17 The Court previously determined that plaintiff failed to establish specific personal  
18 jurisdiction over Great Lakes and NPower, but found it appropriate to allow jurisdictional  
19 discovery on the issue of general personal jurisdiction based on the existence of an alter ego  
20 relationship between Cummins and Great Lakes/NPower. (Dkt. 58) Great Lakes/NPower now  
21  
22

01 move to dismiss based on a lack of general personal jurisdiction.<sup>3</sup>

02 Plaintiff bears the burden of establishing personal jurisdiction over defendants. *Doe v.*  
 03 *Unocal Corp.*, 248 F.3d 915, 922 (9th Cir. 2001). Where, as here, the Court elects to resolve the  
 04 motion on the parties' briefs, exhibits, and affidavits, rather than hold an evidentiary hearing,  
 05 plaintiff need only "make a prima facie showing of jurisdictional facts in order to defeat [the]  
 06 motion to dismiss." *Farmers Ins. Exch. v. Portage La Prairie Mut. Ins. Co.*, 907 F.2d 911, 912  
 07 (9th Cir. 1990). "That is, the plaintiff need only demonstrate facts that if true would support  
 08 jurisdiction over the defendant." *Doe*, 248 F.3d at 922 (quoting *Ballard v. Savage*, 65 F.3d 1495,  
 09 1498 (9th Cir. 1995)). The Court takes plaintiff's version of the facts as true for purposes of a  
 10 Rule 12(b)(2) motion to dismiss, and resolves any conflicts in the evidence set forth in the  
 11 affidavits in plaintiff's favor. *Id.*

12 The exercise of personal jurisdiction over a nonresident defendant requires both the  
 13 satisfaction of the requirements of the forum state's long-arm statute, and the requirements of  
 14 federal due process. *Chan v. Society Expeditions* , 39 F.3d 1398, 1404-05 (9th Cir. 1994).  
 15 Washington's long-arm statute confers personal jurisdiction to the extent due process allows. *Id.*  
 16 at 1405. "Where the forum's long-arm statute is coextensive with due process, as is Washington's,  
 17 the focal inquiry becomes whether an exercise of jurisdiction comports with Constitutional due  
 18 process." *IP Innovation, L.L.C. v. RealNetworks, Inc.*, 310 F. Supp. 2d 1209, 1212 (W.D. Wash.

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19  
 20 <sup>3</sup> Plaintiff argues that this motion was untimely, noting that Great Lakes/NPower wrongly  
 21 noted this dispositive motion for three Fridays, as opposed to the four Fridays required by Local  
 22 CR 7(d)(3). However, a motion wrongly noted is not, for that reason, untimely. Plaintiff also  
 generally avers prejudice at having to reply a week earlier than required by the local rule.  
 However, plaintiff made no attempt to correct the noting date or to simply respond to the motion  
 within the proper time frame.

01 2004) (citing, *inter alia*, *Chan*, 39 F.3d at 1405 and Wash. Rev. Code § 4.28.185).

02 Satisfaction of due process occurs when a nonresident defendant has “certain minimum  
 03 contacts with [the forum] such that the maintenance of the suit does not offend “traditional notions  
 04 of fair play and substantial justice.””” *Helicopteros Nacionales de Columbia, S.A. v. Hall*, 466  
 05 U.S. 408, 414 (1984) (quoting *International Shoe Co. v. Washington*, 326 U.S. 310, 316 (1945)  
 06 (quoting *Milliken v. Meyer*, 311 U.S. 457, 463 (1940))). Jurisdiction may be either general or  
 07 specific. Also, in addition to establishing the requisite contacts, the assertion of jurisdiction must  
 08 be found reasonable. *Doe*, 248 F.3d at 925 (citing *Amoco Egypt Oil Co. v. Leonis Navigation*  
 09 *Co.*, 1 F.3d 848, 851 (9th Cir. 1993)).

10 General jurisdiction, at issue here, requires that contacts with the forum be “continuous  
 11 and systematic,” and applies whether or not the cause of action arises from those contacts.  
 12 *Helicopteros Nacionales de Columbia, S.A.* , 466 U.S. at 414-16. While it is undisputed that  
 13 Cummins is subject to general jurisdiction in this Court, the question remains as to whether Great  
 14 Lakes/NPower are likewise subject to this Court’s jurisdiction based on their relationship with  
 15 Cummins.

16 It is well established that the mere existence of a parent-subsidiary relationship is not  
 17 sufficient to confer personal jurisdiction over the parent based on the subsidiary’s forum contacts.  
 18 *Doe*, 248 F.3d at 925. “[A] parent corporation may be directly involved in the activities of its  
 19 subsidiaries without incurring liability so long as that involvement is ‘consistent with the parent’s  
 20 investor status[.]’” *Id.* at 926 (quoting *United States v. Bestfoods*, 524 U.S. 51, 72 (1998)).  
 21 “Appropriate parental involvement includes: ‘monitoring of the subsidiary’s performance,  
 22 supervision of the subsidiary’s finance and capital budget decisions, and articulation of general

01 policies and procedures[.]” *Id.* (quoting *Bestfoods*, 524 U.S. at 72).

02 However, the contacts of a subsidiary may be imputed to the parent under two exceptions  
 03 – where the subsidiary is the parent’s alter ego, or where the subsidiary acts as the parent’s general  
 04 agent. *Harris Rutsky & Co. Ins. Svcs., Inc. v. Bell & Clements Ltd.*, 328 F.3d 1122, 1134 (9th  
 05 Cir. 2003). “An alter ego or agency relationship is typified by parental control of the subsidiary’s  
 06 internal affairs or daily operations.” *Doe*, 248 F.3d at 926.

07 As indicated above, plaintiff previously argued general jurisdiction based on an “alter ego”  
 08 relationship between Cummins as a parent corporation and Great Lakes and NPower as Cummins’  
 09 subsidiaries. Great Lakes and NPower dispute the existence of such a relationship in their motion.  
 10 Also, although allowing jurisdictional discovery, the Court previously stated:

11 In this case, plaintiff does not proffer any evidence indicating the involvement of  
 12 Cummins in the day-to-day activities of Great Lakes or NPower. Moreover, while  
 13 pointing to their use of a “common marketing image” and the fact that Great Lakes  
 14 and NPower marketed Cummins’ engines as their exclusive distributors (*see* Dkt 47,  
 15 Exs. B & C), plaintiff fails to show Cummins used these entities as marketing conduits  
 16 to shield itself from liability. In fact, given that Cummins is itself subject to the  
 17 general jurisdiction of this Court, its relationship with Great Lakes and NPower  
 18 cannot be said to shield it from liability. Plaintiff also fails to put forth evidence  
 19 supporting the conclusion that the entities in any respect failed to observe corporate  
 20 formalities necessary to maintain corporate separateness.

21 (Dkt. 58 at 7-8.)

22 However, in response to defendants’ current motion, plaintiff abandons the alter ego  
 23 argument, arguing instead that the general agency exception applies. Plaintiff further posits that,  
 24 should Cummins agree that it is legally responsible for the warranty recall repair work performed  
 25 by Great Lakes/NPower, plaintiff would agree to dismissal of those entities. It further asserts  
 26 Cummins’ apparent intention to argue, upon dismissal of Great Lakes and NPower, that it cannot

01 be held liable for the negligence of entities no longer parties to this lawsuit.<sup>4</sup>

02 Cummins declines to agree that it is legally responsible for work performed by Great Lakes,  
 03 arguing plaintiff can always choose to pursue an action against Great Lakes and NPower in  
 04 Wisconsin or elsewhere. The issue to be decided, therefore, is whether Great Lakes and NPower  
 05 can be properly considered the agents of Cummins for the purposes of establishing general  
 06 personal jurisdiction.

07 In order to satisfy the agency test for purposes of establishing personal jurisdiction, the  
 08 plaintiff must show: “that the subsidiary functions as the parent corporation’s representative in  
 09 that it performs services that are “sufficiently important to the foreign corporation that if it did not  
 10 have a representative to perform them, the corporation’s own officials would undertake to perform  
 11 substantially similar services.””” *Doe*, 248 F.3d at 928-29 (quoting *Chan*, 39 F.3d at 1405  
 12 (quoting *Wells Fargo & Co. v. Wells Fargo Express Co.*, 556 F.2d 406, 423 (9th Cir. 1977))).  
 13 “Consequently, ‘[t]he question to ask is . . . whether, in the truest sense, the subsidiar[y’s]  
 14 presence substitutes for the presence of the parent.’” *Id.* (quoting *Gallagher v. Mazda Motor of*  
 15 *Am., Inc.*, 781 F. Supp. 1079, 1084 (E.D. Pa. 1992)).

16 Plaintiff points out that Cummins performs none of the warranty repair work on the  
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18 <sup>4</sup> Plaintiff also notes that all Cummins entities are represented by the same law firm and  
 19 utilize the same experts, eliminating any economic rationale for Great Lakes and NPower to avoid  
 20 traveling to Seattle and presenting a defense. While defendants respond that costs are not a  
 21 component in this Court’s due process analysis, the Court notes that costs are relevant to the  
 22 reasonableness inquiry required in the jurisdictional assessment. *See, e.g., Glencore Grain  
 Rotterdam B.V. v. Shivnath Rai Harnarain Co.*, 284 F.3d 1114, 1125 (9th Cir. 2002) (noting,  
 among other factors to be considered in determining whether the exercise of jurisdiction would  
 be reasonable, the burden on the defendant of defending in the forum). However, plaintiff must  
 first establish sufficient minimum contacts.

01 engines it sells, that owners of those engines are required to have warranty work performed at a  
02 Cummins-authorized service facility, such as Great Lakes, and that Cummins paid Great Lakes to  
03 perform the warranty work on the Lassanske motor home. Plaintiff argues that those repairs are  
04 sufficiently important to Cummins such that, if they did not have Great Lakes/NPower to perform  
05 them, Cummins would undertake those services themselves. It argues that, without Great  
06 Lakes/NPower, Cummins' warranties would be rendered meaningless and void *ab initio*. Plaintiff  
07 also notes that Cummins is the 100% shareholder of Great Lakes, and describes Great Lakes and  
08 NPower as mere extensions of Cummins in essentially functioning as Cummins' warranty repair  
09 department.

10 Defendants respond that agency based on the warranty work, to the extent it exists,  
11 confers jurisdiction on Cummins in Wisconsin, where the repairs were completed. They posit that,  
12 were the Court to adopt plaintiff's reasoning, a Firestone in Springfield, Massachusetts, for  
13 example, would be subject to personal jurisdiction in this Court simply as a result of performing  
14 authorized Cummins' repair work that happened to make its way to Washington State.

15 As asserted by plaintiff, Cummins is obligated to make repairs pursuant to its warranties,  
16 relies on its authorized facilities to make those repairs, and requires the holders of the warranties  
17 to utilize those facilities to make the repairs. However, it nonetheless does not follow that  
18 Cummins would perform the repairs in the absence of Great Lakes. That is, rather than  
19 performing the repair work itself, Cummins could presumably authorize a different entity –  
20 including one having no other association with Cummins – to perform repair work.

21 If anything, plaintiff's argument is more reasonably considered as asserting Cummins'  
22 respondeat superior liability for the warranty work performed by Great Lakes/NPower. However,

01 while well taken as a theory of liability, the Court need not address the issue in determining  
 02 whether this Court has general personal jurisdiction over Great Lakes/NPower.

03       Moreover, even if it could be said that Cummins and Great Lakes/NPower have an agency  
 04 relationship sufficient to confer general personal jurisdiction over Cummins in Wisconsin for the  
 05 work performed by Great Lakes/NPower in that state, it also does not follow that the converse  
 06 application of general personal jurisdiction over Great Lakes/NPower in Washington State would  
 07 apply in this case. As indicated in the Court's previous decision, "[t]he activities of the parent  
 08 corporation [in the forum state] are irrelevant absent some indication that 'the formal separation  
 09 between parent and subsidiary is not scrupulously maintained.'" *Newman v. Comprehensive Care*  
 10 *Corp.*, 794 F. Supp. 1513, 1519 (D. Or. 1992) (quoting *Uston v. Grand Resorts, Inc.*, 564 F.2d  
 11 1217, 1218 (9th Cir.1977)). Here, as before, plaintiff makes no showing that the formal  
 12 separation of the entities in question is not scrupulously maintained. *See, e.g., Harris Rutsky &*  
 13 *Co. Ins. Servs., Inc.*, 328 F.3d at 1135 ("100% control through stock ownership does not by itself  
 14 make a subsidiary the alter ego of the parent.") (*See also* Dkt. 58 at 7-8 ("Plaintiff also fails to  
 15 put forth evidence supporting the conclusion that the entities in any respect failed to observe  
 16 corporate formalities necessary to maintain corporate separateness."))

17       In sum, the Court finds no basis for the extension of jurisdiction over Great Lakes/NPower  
 18 in this Court. As such, the Court concludes that plaintiff's claims against Great Lakes/NPower  
 19 should be dismissed based on a lack of general personal jurisdiction.

20       C.     Cummins' and Plaintiff's Motions for Summary Judgment

21       Cummins and plaintiff raise a variety of arguments in support of their motions for summary  
 22 judgment. Spartan seeks to join Cummins' motion. However, the Court concludes that these

01 motions cannot be resolved on summary judgment given the existence of at least one issue of  
02 material fact.

03 As indicated above, there is a dispute among the parties and their various experts regarding  
04 causation. Spartan's expert, Brethorst, states:

05 Personal knowledge of this particular recall and the requirements of space needed in  
06 the general area of the compressor to facilitate removal and replacement of the  
07 compressor suggest that the wire and cable bundles that were in the area of the  
08 compressor were moved and repositioned in order to secure adequate room for repair  
09 due to close tolerances of the engine bay.

10 During the above repair there is no doubt that the cable in question was moved and  
11 repositioned to facilitate the recall. Damage resulted to the cable during or after the  
12 repair as a result of the means or way that the cable was then routed and secured.

13 (Dkt. 72, Ex. 2.) (See also Dkt. 72, Ex. 3 (Brethorst concluded: "I believe that the integrity of  
14 the Spartan wiring was compromised during the recall and resulted in the loss. I could find no  
15 fault or defect with any Spartan component or part.") Fleetwood's expert, John Powell, concurs,  
16 stating: "The conductors in the area described in the Brethorst report were most probably moved,  
17 rerouted, or repositioned during the removal and replacement of the air compressor during the  
18 repairs that were the subject of the Cummins recall campaign." (Dkt. 85, Ex. F4 at 4.)

19 However, the expert for Cummins, Michael Linscott, disagrees. Linscott first asserts that  
20 Brethorst provided no evidence to validate his purported personal knowledge. (Dkt. 85, Ex. F5  
21 at 26.) He further states:

22 Based upon the proximate location of where the wire crossed over the frame on the  
23 two units, the evidence indicates that the wire was where it was located during chassis  
24 assembly. The exemplar unit [looked at by Linscott] had not been in for service on  
25 Warranty Campaign 0111. This evidence contradicts the unsupported allegations that  
26 representatives from Cummins-Great Lakes in any way separated any cable bundles  
27 that created any conditions, resulting in this fire. Moreover according to Cummins,  
28 Inc., distributors, such as Cummins-Great Lakes, would not have been instructed to

move wires during Warranty Campaign 0111. However, based on the observations on the exemplar vehicle and the opinions set forth in Mr. Brethorst's report, if the initiating event was at the cable from the master switch where it crossed over the frame, the routing of the wire in an unsecured method over the frame was not the result of Cummins Great Lakes actions. If abrasion took place it was over the life of the unit.

(*Id.* at 27.) Additionally, plaintiff's expert, Schoenecker, declines any independent knowledge as to whether the relevant cable was in fact re-routed during the recall, pointing to either original placement or re-routing during the recall work as the cause of the fire. (Dkt. 85 at 10 and Ex. C2.)<sup>5</sup>

This dispute raises a genuine issue of material fact and, therefore, precludes a grant of summary judgment. Moreover, plaintiff's argument that it should be granted summary judgment while the remaining defendants "fight it out" amongst themselves is not well taken. Although the Court declines to delve into plaintiff's various claims and arguments, it notes that the motions and responding documents raise both the possibility of additional issues of material fact and pertinent questions regarding plaintiff's claims. As such, the Court does not find a basis for granting plaintiff's motion for summary judgment.

## CONCLUSION

For the reasons described above, Fleetwood's Motion for Summary Judgment (Dkt. 75)

<sup>5</sup> Spartan cites a letter from Schoenecker in response to Brethorst's report as agreeing "that the positive cable from the disconnect switch (mechanic's switch) was not routed correctly nor secured properly as a result of the work performed during the recall." (Dkt. 94, Ex. 3.) However, Schoenecker disputes the depiction of the letter described by Spartan. (See Dkt. 104, Ex. 2 (stating the portion of the letter quoted was merely intended to convey Brethorst's assertion and reiterating statement in previous declaration and his testimony that the fire resulted either as a result of the original positioning of the wiring or the re-routing of the wiring during the recall work.))

01 and Great Lakes/NPower's Motion to Dismiss for Lack of General Personal Jurisdiction (Dkt. 88)  
02 are hereby GRANTED, while Cummins' Motion for Summary Judgment (Dkt. 89), joined by  
03 Spartan (Dkt. 98), and Plaintiff's Motion for Summary Judgment (Dkt. 82) are hereby DENIED  
04 based on the existence of at least one genuine issue of material fact.

05 DATED this 14th day of April, 2006.

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08 Mary Alice Theiler  
09 United States Magistrate Judge  
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